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DRAFT AGENDA - OPEN SESSION 2020-2021 BOARD OF GOVERNORS MEETING

Tuesday, November 10, 2020 12:00 pm to 2:00 pm (EST)

- 1. Opening of the Meeting (Start Time 12:00 pm)
 - 1.1. Call to Order Bryan Erler

ACTION 1.2. Adoption of the Agenda

1.3. President's Remarks (5 minutes) DISCUSSION

Bryan Erler

Executive Director/CEO's Remarks (5 minutes) 1.4. DISCUSSION

Tom Costabile

1.5. Consent Items for Action ACTION

Identification of items to be removed from Consent Agenda

Consent Items for Action are items the Board is asked to take action on as a group. Governors are encouraged to contact ASME Headquarters with their questions prior to the meeting as it is not expected that consent items be removed from the agenda.

- 1.5.1. Approval of Minutes of September 30, 2020
- Changes to Society Policy P-4.8 1.5.2.
- 1.5.3. By-Law Amendments – Changes to TEC Sector

2. Open Session Agenda Items

INFORMATION 2.1. Q1 Financials (10 minutes) Bill Garofalo

2.2. TEC Organization (45 minutes) **ACTION**

George Papadopoulos, Dan Peters and Rick Cowan

2.3. Membership Pilot Update (30 minutes) **INFORMATION**

Josh Heitsenrether and Julia Goodrich

2.4. Code of Conduct (15 minutes) **ACTION**

Bryan Erler and John Delli Venneri

Nominating Committee Update (10 minutes) 2.5. DISCUSSION

Tom Kurfess

3. New Business

4. Open Session Information Items

4.1. Committee and Sector Reports

- 4.1.1. Committee of Past Presidents
- 4.1.2. Committee on Honors
- 4.1.3. Technical Events & Content Sector
- 4.1.4. Student & Early Career Development Sector
- 4.1.5. Diversity & Inclusion Strategy Committee
- 4.1.6. VOLT Academy
- 4.1.7. Industry Advisory Board
- 4.1.8. Council on Standards & Certification
- 4.1.9. Public Affairs & Outreach Sector
- 4.1.10. Member Development and Engagement Sector

4.2. <u>Dates of Future Meetings</u>

DATE	DAY	TIME	LOCATION
January 20, 2021	Wednesday	2:00 PM – 4:00 PM	Zoom Conference Call
April 14, 2021	Wednesday	2:00 PM – 4:00 PM	Zoom Conference Call
June 14, 2021	Monday	1:00 PM – 4:00 PM	Zoom Conference Call
June 15, 2021*	Tuesday	1:00 PM – 3:30 PM	Zoom Conference Call

^{*2021-2022} Board of Governors

5. Adjournment - Open Session

List of Appendices

- 1.5.2 Changes Society Policy P-4.8
- 1.5.3 By-Law Amendments Changes to TEC Sector
- 4.1.1 Committee of Past Presidents Report
- 4.1.2 Committee on Honors Report
- 4.1.3 Technical Events & Content Sector Report
- 4.1.4 Student & Early Career Development Report
- 4.1.5 Diversity & Inclusion Strategy Committee Report
- 4.1.6 VOLT Academy Report
- 4.1.7 Industry Advisory Board Report
- 4.1.8 Council on Standards & Certification Report
- 4.1.9 Public Affairs & Outreach Sector Report
- 4.1.10 Member Development and Engagement Sector Report



Board of Governors Meeting Agenda Item Cover Memo

Date Submitted: October 22, 2020

BOG Meeting Date: November 10, 2020

To: Board of Governors

From: Committee on Organization and Rules

Presented by: C. Wesley Rowley

Agenda Title: Changes to Society Policy P-4.8

Agenda Item Executive Summary:

Changes to Society Policy P-4.8 reflect the fact that the Sector Management Committee no longer exists and the content that is requested in the periodic reports has been updated.

Proposed motion for BOG Action: To approve changes to Society Policy P-4.8.

Attachment(s): Society Policy changes.



SOCIETY POLICY

REPORTS BY SECTORS AND COMMITTEES REPORTING TO THE BOARD OF GOVERNORS

I. PREFACE

- A. By-Law B4.1.4.1 provides, "An Annual Report shall be prepared for the fiscal year ending on June 30."
- B. By-Law B4.1.9 provides in part, "Each committee shall keep a record of its acts and proceedings and shall report thereon to the Board of Governors whenever requested to do so."
- C. By-Law B5.1.8 provides, "Periodically, throughout the fiscal year, each sector and each committee reporting to the Board of Governors shall submit to the Executive Director, for delivery to the Board of Governors a written report of its activities."

II. PURPOSE

To promote uniformity in the content of reports by the Sectors, committees reporting to the Sector Management Committee and committees reporting to the Board of Governors.

III. POLICY

- A. Sectors and the committees reporting to the Board of Governors the Sector Management Committee (SMC) must submit the following information periodically that will submitted as part of the SMC Report to the Board of Governors at each Board of Governors meeting
 - 1. Shall submit their Top Key Accomplishments an update highlighting activities it is working on.
 - 2. Shall submit Challenges they faceupcoming events/what's on the horizon
 - 3. Shall submit Other Information they wish to reportpertinent updates relevant to the Balanced Scorecard.
 - B. Committees Reporting to the Board

Committees reporting to the Board of Governors shall submit a report as defined in its Operation Guide on activities since its last report. Information may include accomplishments, activities, objectives and recommendations.

IV. PROCEDURE

A. The reports are included in the agendas of the Board of Governors meetings.

P-4.8 6/13

B. The reports provide content for the Society's Annual Report.

Responsibility: Committee on Organization and Rules

Adopted: November 21, 1985

Reaffirmed:

Revised: September 17, 1987

(editorial changes 8/88) (editorial changes 4/89)

June 22, 1989

(editorial changes 2/94) (editorial change 8/94) November 16, 1995 March 17, 2001

(editorial changes 6/1/05)

April 19, 2013

(editorial change 6/13)



Board of Governors Meeting Agenda Item Cover Memo

Date Submitted: October 22, 2020

BOG Meeting Date: November 10, 2020

To: Board of Governors

From: Committee on Organization and Rules

Presented by: C. Wesley Rowley

Agenda Title: By-Law Amendments – Changes to the TEC Sector

Agenda Item Executive Summary:

The Technical Events and Content Sector is to be renamed the Technical and Engineering Communities Sector.

The Sector's revised governance structure is shown in By-Law B5.5.

B5.1.9 defines "groups." There are "groups" in both the TEC and MDE Sectors. The attached By-Law change reflects the fact that "institutes" no longer exist, that "technology groups" may be formed and "student sections" need to be included in the definition.

The Board will consider changes to ASME Society Policies related to the new structure and adoption of the By-Laws included in this memo at its January 2021 meeting.

Proposed motion for BOG Action: To approve for first reading changes to By-Laws B4.3, B5.1, B5.2 and B5.5.

Attachment(s): By-Law changes.

B4.3 OFFICERS

- B4.3.1 The officers shall perform the duties regularly or customarily attached to their offices under the laws of the State of New York, and such other duties as may be required of them by the Board of Governors or the Constitution and By-Laws.
- B4.3.2 The President shall be the chief elected officer of the Society. They shall preside at all Business meetings of the Society and of the Board of Governors, and shall have such other powers and perform such other duties as the Board may from time to time prescribe. The President may not be an employee of the Society.

If the President is unable to preside at any meeting of the Board, the immediate past President shall preside. If that is not possible, the Board shall elect one of its voting members to be Chair of the meeting.

If the President is unable to preside at any Business Meeting of the Society, the immediate past President shall preside. If that is not possible, then the next most-recent available past President shall preside.

The term of the President shall begin at the close of the second Business Meeting of the fiscal year at a time designated by the Board.

- B4.3.3 Each senior vice president shall be appointed by, and report to, the Board of Governors. Each senior vice president shall have such powers and perform such duties as the Board of Governors may from time to time prescribe.
- B4.3.4.1 The Treasurer shall have such powers and perform such duties as the Board of Governors may from time to time prescribe. The Treasurer shall supervise, review and audit the activities of the Chief Financial Officer in carrying out the assigned duties as generally are incident to the position of Chief Financial Officer or as may be otherwise assigned to him or her by the Board of Governors. The Treasurer shall be a volunteer member of the Society.
- B4.3.4.2 The Chief Financial Officer shall have charge of all funds and securities of the Society, shall endorse the same for deposit or collection when necessary and deposit the same to the credit of the Society in such banks or depositories as the Board of Governors may authorize. The Chief Financial Officer may endorse all commercial documents requiring endorsements for or on behalf of the Society and may sign all receipts and vouchers for payments made to the Society. They shall have all such further powers and duties as generally are incident to the position of Chief Financial Officer or as may be assigned to them by the Treasurer or the Board of Governors. In the absence or inability to act of the Treasurer, the Chief Financial Officer may perform all the duties and exercise all the powers of the Treasurer. The performance of any such duty shall, in respect of any other person dealing with the Society, be conclusive evidence of their power to act. The Chief Financial Officer shall be an employee of the Society whose compensation is set by the Executive Director/CEO.
- B4.3.4.3 The Assistant Treasurer shall have all such powers and duties as generally are incident to the position of Assistant Treasurer or as may be assigned to them by the Secretary or by the Board of Governors. In the absence or inability to act of the Secretary and

the Chief Financial Officer, the Assistant Secretary may perform all the duties and exercise all the powers of the Secretary and the Chief Financial Officer. The performance of any such duties shall, in respect of any other person dealing with the Society, be conclusive evidence of their power to act. The Assistant Treasurer shall be an employee of the Society.

- B4.3.5 The Executive Director shall be an employee reporting directly to the Board, an ex officio member of the Board of Governors without vote and the chief executive officer of the Society. The Executive Director shall have supervision, direction and management of the business and affairs of the Corporation, including, but not limited to strategy, operations, finance, marketing, human resources and philanthropic efforts. The Executive Director shall have such powers and perform such duties as the Board of Governors may from time to time prescribe.
- B4.3.6.1 The Secretary shall have the responsibility for the records of the Society, and shall have such powers and perform such duties as the Board of Governors may from time to time prescribe. The Secretary shall supervise, review and audit the activities of the Assistant Secretary in carrying out the assigned duties as generally are incident to the position of Assistant Secretary or as may be otherwise assigned to him or her by the Secretary or the Board of Governors. The Secretary shall be a volunteer member of the Society.
- B4.3.6.2 The Assistant Secretary shall have all such powers and duties as generally are incident to the position of Assistant Secretary or as may be assigned to him or her by the Secretary or by the Board of Governors. In the absence or inability to act of the Secretary, the Assistant Secretary may perform all the duties and exercise all the powers of the Secretary. The performance of any such duties shall, in respect of any other person dealing with the Society, be conclusive evidence of his or her power to act. The Assistant Secretary shall be an employee of the Society.
- B4.3.7 The Executive Director shall receive a salary that shall be fixed by the Board of Governors.
- B4.3.8 Among the officers of the Society, there shall be the following senior vice presidents:

Senior Vice President for Member Development and Engagement

Senior Vice President for Public Affairs and Outreach

Senior Vice President for Standards and Certification

Senior Vice President for Student and Early Career Development

Senior Vice President for Technical Events and Content and Engineering Communities

The term of each senior vice president shall be three years, beginning and ending at the second Business Meeting of the fiscal year. The terms of approximately one-third of the senior vice presidents shall end each year, according to a schedule approved by the Board of Governors.

B5.1 SECTORS, BOARDS, COUNCILS, COMMITTEES, AND GROUPS

- B5.1.1 Each sector will be led by a sector council.
- B5.1.2 Subject to the approval of the Board of Governors, each sector shall have the power to establish its boards and committees.
- B5.1.3 Each board or committee, as described in the By-Laws, shall perform the duties prescribed therein, and those assigned to it by the sector to which it reports.
- B5.1.4 The primary role of volunteer members of boards and committees will be to determine policies, develop programs, conduct studies, prepare reports, and advise the sector to which that board or committee reports on matters pertaining to specific assignments.
- B5.1.5 The primary role of staff assigned to boards and committees is to implement actions that are required to meet the objectives of the board or committee on a continuing basis. Working under broad lines of policy established by the board or committee, the staff will initiate programs, actively engage in the work, and make operating decisions necessary to carry forward the programs in a dynamic and efficient manner.
- B5.1.6 A sector may terminate membership, other than ex officio membership, on any board or committee because of continued absence of the member.
- B5.1.6.1 The Board of Governors shall appoint all members of the sector council except the members ex officio.
- B5.1.6.2 Each sector council shall approve all appointments to boards and committees which report directly to that sector council.
- B5.1.6.3 Any sector council or board may have standing or special committees to assist in the conduct of its affairs.
- B5.1.6.4 Any sector council, board, or committee may have non-voting advisory members.
- B5.1.6.5 Any committee may appoint subcommittees. To serve on a subcommittee it is not necessary to be a member of the parent committee.
- B5.1.7 A member of a board or committee whose term of office has expired shall continue to serve until a successor has been elected or appointed unless the board or committee has been terminated.
- B5.1.8 Periodically, throughout the fiscal year, each sector and each committee reporting to the Board of Governors shall submit to the Executive Director, for delivery to the Board of Governors a written report of its activities.
- B5.1.9 ASME groups include technical divisions, <u>technology groups</u>, <u>institutes</u>, affinity groups, sections, <u>student sections</u>, sub-sections, technical chapters, research committees and participant-created groups.

B5.2 SECTORS AND COMMITTEES REPORTING TO THE BOARD OF GOVERNORS

B5.2.1 The sectors reporting to the Board of Governors shall be the Member Development and Engagement Sector, Standards and Certification Sector, Technical Events and Content and Engineering Communities Sector, the Public Affairs and Outreach Sector and the Student and Early Career Development Sector.

Each sector shall be led by a council. The council of each sector shall consist of such voting members as specified in the sector By-Laws. Individuals, as may be required or designated pursuant to any statute, regulation, or court order or consent decree may also be voting or non-voting members of a sector council. A member of the senior staff of the sector, if any, may be a voting member of the sector council. The sector council may designate both volunteer and staff non-voting members.

The duties and responsibilities of the sectors shall be as designated from time to time by the Board of Governors. Each sector shall maintain its own operation guide as prescribed by Society Policy. Each sector shall be chaired by a senior vice president who shall serve a term of three years. Additional service as the same senior vice president may occur after an interruption of one or more years or following a partial term. Senior vice presidents shall attend meetings of the Board of Governors without vote.

- B5.2.2 The following Standing Committees shall report to the Board of Governors and shall be appointed by the Board as determined in the By-Laws: Executive Committee, Committee on Organization and Rules, Committee on Finance, Audit Committee, Committee on Executive Director Evaluation and Staff Compensation, Committee on Honors, Committee of Past Presidents, Sector Management Committee, Philanthropy Committee, Diversity and Inclusion Strategy Committee, Industry Advisory Board, and Volunteer Orientation and Leadership Training Academy. Each Standing Committee shall maintain its own operation guide as prescribed by Society Policy. If a Standing Committee includes individuals who are not Governors, it is not a committee of the Board and may not bind the Board.
- B5.2.3.1 The Executive Committee shall act on behalf of the Board of Governors between Board of Governors meetings, its authority limited to those matters specifically provided for in these By-Laws and specifically delegated to it, consistent with applicable law, by the Board of Governors from time to time. All such actions shall be ratified by the Board of Governors at its next scheduled meeting. The Executive Committee shall have responsibility to accept grants, gifts or bequests in accordance with By-Law B4.4.4. The Executive Committee shall meet from time to time as deemed necessary by the Committee.
- B5.2.3.2 The President will serve as Chair of the Executive Committee. The Immediate Past President, President-Elect and one third-year Governor, who is selected by closed written ballot by the Board of Governors at the Board's first meeting of the fiscal year, shall constitute the remaining voting members of the Executive Committee. If a round of closed written balloting shall fail to produce a majority vote of those present and constituting a quorum in support of a third-year Governor, the lowest vote-getter shall

be removed from the ballot for one or more subsequent rounds of closed written balloting until a single candidate shall receive a majority vote of those present and constituting a quorum. If a round of closed written balloting shall produce a tie, the tie shall be broken by a drawing of straws by the tied candidates, and the candidate who draws the shorter or shortest straw shall be removed from the ballot for one or more subsequent rounds of closed written balloting until a single candidate shall receive a majority vote of those present and constituting a quorum. The President-Nominee (until such time as he or she becomes President-Elect) and the Executive Director are non-voting members of the Executive Committee.

- B5.2.4.1 The Committee on Organization and Rules, under the direction of the Board of Governors, shall have responsibility for ensuring that the Society is organized and supplied with qualified leadership to serve the current and anticipated future needs of the membership, and shall reexamine regularly the Constitution, By-Laws and Policies of the Society.
- B5.2.4.2 The Committee on Organization and Rules shall select its own Chair and Vice Chair. Its membership shall be determined by the Board of Governors. The President-Elect may select a Governor to serve as Liaison to the Committee during their Presidential term.
- B5.2.5.1 The Committee on Finance, under the direction of the Board of Governors, shall have responsibility for supervising the financial affairs of the Society and supporting the Board and its committees by conducting an annual review of the Society's budgets.
- B5.2.5.2 The Committee on Finance shall select its own Chair.

The Treasurer shall be an ex officio member of the Committee with vote and shall serve as Vice Chair. The Chief Financial Officer and the Assistant Treasurer shall be ex officio members of the Committee without vote. Other members shall be determined by the Board of Governors. The President-Elect may select a Governor to serve as Liaison to the Committee during their Presidential term.

B5.2.6.1 The Committee on Executive Director Evaluation and Staff Compensation, under the direction of the Board of Governors, shall have responsibility for making recommendations to the Board regarding the Executive Director's performance planning and evaluation and for making recommendations to the Board regarding the Executive Director's compensation, including salary and bonus recommendations.

The Committee shall also have the responsibility to advise the Board of Governors on activities of the Society's staff regarding: staff compensation, including bonus programs; volunteer/staff collaboration survey; staff planning and organization; staff training and development; staff and retiree benefit programs, including pension plans. The committee will also be responsible for staff related Society Policies P-7.1, (Recognition of Staff Members - 5 Years or More of Service) and P-7.2, (Staff Employment Guidelines).

In addition, the Committee has oversight responsibilities for the Pension Plan Trustees and the Retirement Plan Committee.

B5.2.6.2 The Committee on Executive Director Evaluation and Staff Compensation shall consist of the President, the President-Nominee/Elect, the Immediate Past President and three current Board members at-large (serving staggered terms on the Board). The President and Immediate Past President are ex officio members of the committee with vote. The

President-Nominee/Elect is an ex officio member of the Committee without vote. The Immediate Past President shall be the Chair. The incoming first-year Governor shall be selected by the President-Elect and approved by the Board of Governors.

The term of each of the current Board members at-large expires when their Board term expires.

B5.2.6.3 The Pension Plan Trustees, under the direction of the Committee on Executive Director Evaluation and Staff Compensation, shall have responsibility, as specified in the American Society of Mechanical Engineers Pension Plan, for the investment and ultimate distribution of the funds and may also act as Plan agent for the service of legal process.

The Pension Plan Trustees shall consist of up to seven members: the Treasurer of ASME; the Chief Financial Officer, and three to five at-large members recommended by the Committee on Executive Director Evaluation and Staff Compensation for appointment by the Board of Governors.

The terms of the at-large members shall be three years ending at the close of the second Society-Wide Meeting on a schedule established by the Committee on Executive Director Evaluation and Staff Compensation. Except as provided in this section, a Pension Plan Trustee who is a member-at-large may serve no more than two consecutive full terms. To be eligible for additional full terms, a member-at-large must be nominated by the Committee on Executive Director Evaluation and Staff Compensation upon a finding by the Committee that specifies exceptional circumstances warranting the additional terms, and a written statement of such findings must accompany the nomination when it is communicated to the Board of Governors by the Chair of the Committee. The nominee may then be appointed only upon the affirmative vote of two-thirds of the entire Board of Governors.

B5.2.6.4 The Retirement Plan Committee, under the direction of the Committee on Executive Director Evaluation and Staff Compensation, shall have responsibility, as specified in the ASME Thrift Plan, the ASME Defined Contribution (DC) Plan, the ASME 457(b) Plan, and the ASME 401(k) Plan documents, including to act as Plan Administrator and Named Fiduciary for such plans and assume such responsibilities as developing investment policy statements, selecting and monitoring investment choices, benchmarking Plan administration expenses and investment plan administrators performance and selecting, appointing and retaining plan investment, governance and plan administration compliance advisors, as well as having the power to make ministerial and technically required plan amendments.

The Retirement Plan Committee shall consist of four members: two members of the Executive Management Team, one member of the Human Resources Department and one Volunteer member of the Pension Plan Trustees. The three staff members will be nominated by the Executive Director and appointed at the discretion of the EDESC. The pension plan trustee shall be recommended by the Pension Plan Trustees and may be appointed at the discretion of the EDESC.

The ASME Staff members of the Committee may be members with vote for as long as they hold the positions described in this By-Law B5.2.5.4. The Pension Plan Trustee member's term will be for as long as they are a member of the Pension Plan Trustees.

- B5.2.7.1 The Committee on Honors, under the direction of the Board of Governors, shall have responsibility for recommending properly selected candidates for honors, medals, Honorary Members, and awards, and as required shall recommend recipients of joint awards, all subject to approval by the Board of Governors. However, the Board may delegate to the Committee on Honors the power to approve candidates for any honor, medal or award other than Honorary Member or ASME Medalist.
- B5.2.7.2 The Committee on Honors shall select its own Chair and Vice Chair. Its membership shall be determined by the Board of Governors. The Chair of the General Awards Committee shall be an ex officio member with vote. The President-Elect may select a Governor to serve as Liaison to the Committee during their Presidential term.
- B5.2.7.3 The General Awards Committee, under the direction of the Committee on Honors, shall seek candidates for all honors and awards except Honorary Members, the ASME Medal, and group-level awards, and shall screen nominations and make recommendations to the Committee on Honors.
 - The General Awards Committee shall consist of a Chair, a Vice Chair and a membership as determined by the Committee on Honors.
- B5.2.7.4 Other Society award committees, including special award committees, shall in accordance with the policies and procedures administered by the Committee on Honors, seek nominees for honors in their several areas of interest, shall screen nominations, and make recommendations to the Committee on Honors.
- B5.2.8.1 The Committee of Past Presidents, under the direction of the Board of Governors, shall have responsibility for electing Fellows, overseeing the ethical practice of engineering, and providing guidance on matters where its experience may be useful, upon request by the President, Board of Governors, and other units of the Society.
- B5.2.8.2 The Committee of Past Presidents shall select its own Chair and Vice Chair. Its membership shall consist of all living Past Presidents, unless the Board of Governors or Ethics Committee makes a finding that results in the censure, expulsion, suspension or other disciplinary action of a Past President involving the following conduct:
 - (a) violation or attempted violation of the ASME Ethics or Conflicts of Interest Policy, knowingly assisting or inducing another to violate or attempt to violate the ASME Ethics or Conflicts of Interest Policy, or doing so through the acts of another;
 - (b) illegal conduct that adversely reflects on the Past President's honesty, trustworthiness or fitness to serve ASME in a position of trust;
 - (c) conduct involving breach of fiduciary duty, dishonesty, fraud, deceit or misrepresentation; or
 - (d) other conduct that is or reasonably could be harmful to the reputation and administration of the Society.

Disciplinary action for conduct described in B5.2.7.2 (a) through (d) shall render a Past

President ineligible for membership on the Committee of Past Presidents and shall result in the expulsion from the committee of any current member of the Committee of Past Presidents.

- B5.2.9.1 The Audit Committee, under the direction of the Board of Governors, shall have responsibility for overseeing the accounting and financial reporting process of the Society and the audit of its financial statements and report its activities to the Board. The Committee will be responsible for overseeing the adoption and implementation of, and compliance with, the Society Policies on whistleblowers and conflicts of interest. The Committee will annually consider the performance and independence of the independent auditor and recommend retaining or renewing the retention of the independent auditor to the Board. The Committee will liaise with the independent auditor prior to the commencement of the audit and upon completion of the audit, review and discuss the audit results and any related management letter with the auditor, including:
 - (a) any material risks and weaknesses in internal controls identified by the auditor;
 - (b) any restrictions on the scope of the auditor's activities or access to requested information;
 - (c) any significant disagreements between the auditor and management; and
 - (d) the adequacy of the Corporation's accounting and financial reporting processes.
- B5.2.9.2 The Audit Committee shall consist of three current Board members-at-large (serving staggered terms on the Board) who serve as voting members. The Committee membership is determined by the Board of Governors and consists solely of "independent" members of the Board as defined under Section 102(a) (21) of the New York Not-for-Profit Corporation Law. The Chair shall be the second-most senior Governor.

The Treasurer shall be an ex officio member of the Committee without vote. The Chief Financial Officer and the Assistant Treasurer shall be ex officio members of the Committee without vote. The President-Elect makes the recommendation on the incoming first-year Board member-at-large. The term of the Board members-at-large expires when their Board term expires.

- B5.2.10.1 The Philanthropy Committee, under the direction of the Board of Governors, shall have responsibility for advising the Board of Governors and assisting the Society in connection with fundraising activities and philanthropic programs carried out using the Society's name or other resources.
- B5.2.10.2 The Philanthropy Committee shall select its own chair and vice chair. The ASME Executive Director, the ASME Managing Director of Philanthropy and the ASME Managing Director of Programs shall be ex officio members of the Committee without vote. Other members shall be determined by the Board of Governors. The President-Elect may select a Governor to serve as Liaison to the Committee during their Presidential term.
- B5.2.11.1 The Diversity and Inclusion Strategy Committee, under the direction of the Board of Governors, shall have responsibility for providing insight and advice into promoting diversity and inclusion within ASME and mechanical engineering.
- B5.2.11.2 The Diversity and Inclusion Strategy Committee shall select its own Chair and Vice

- Chair. Its membership shall be determined by the Board of Governors. The President-Elect may select a Governor to serve as Liaison to the Committee during their Presidential term.
- B5.2.12.1 The Industry Advisory Board, under the direction of the Board of Governors, shall have responsibility for providing a voice for industry within ASME through the communication of the needs of engineers that are engaged in industry.
- B5.2.12.2 The Industry Advisory Board shall select its own Chair and Vice Chair. Its membership shall be determined annually by the Board of Governors. The President-Elect may select a Governor to serve as Liaison to the Board during their Presidential term.
- B5.2.13.1 The Volunteer Orientation and Leadership Training Academy, under the direction of the Board of Governors, shall have responsibility for developing ASME's volunteer leadership. VOLT's programmatic offerings extend to volunteers serving throughout the Society at all levels.
- B5.2.13.2 The Volunteer Orientation and Leadership Training Academy shall select its own Chair and Vice Chair. Its membership shall be determined by the Board of Governors. The President-Elect may select a Governor to serve as Liaison to the Academy during their Presidential term.

B5.5 TECHNICAL EVENTS AND CONTENT AND ENGINEERING COMMUNITIES SECTOR

- The Technical Events and Content and Engineering Communities (TEC) Sector, B5.5.1.1 under the direction of the Board of Governors, is responsible for activities of the Society relating to engaging individuals and groups in advancing engineering skill, art, science, knowledge and practice, and in planning, developing and delivering new technical content in the form of new products, services, networking opportunities, mechanisms conferences. events and delivery across ASME's segments technology areas, as well as managing the current portfolio of products and services. The Technical Events and Content and Engineering Communities Sector will maintain a current Sector Operation Guide containing operational details of the Sector not covered in these By-Laws.
- B5.5.1.2 The Technical Events and Content and Engineering Communities Sector shall be led by a Sector Council that consists of the following voting membership: a Senior Vice President (SVP) as Chair, two Vice Chairs, the Segment Representatives representing each of the designated Sector Market Segments as outlined in the Sector Operation Guide, the Chair of the Technical Committee on Publications and Communications, and up to five two members-at-large. The non-voting membership of the Sector Operating Council shall include staff as appointed by the Executive Director.
- B5.5.1.3 The incoming Senior Vice President of the Technical Events and Content and Engineering Communities Sector shall be nominated by the Technical Events and Content and Engineering Communities Sector Council from among its past or present volunteer members for appointment by vote of the Board of Governors to a term of three years. In the event that a past TEC Sector Council member is not available, then the Sector Council will make a recommendation for a qualified candidate to the Board of Governors for consideration.
- B5.5.1.4 The Segment Representatives are nominated by the Segment Leadership Team Members within each defined Segment for an appointment by vote of the Technical Events and Content Sector Council to a term of up to three years. In all cases the appointment should best meet the qualifications for Segment and Sector Leadership and composition balance as outlined in the Sector Operations Guide.
- B5.5.1.5 The <u>Vice Chairs and the members-at-large shall</u> be appointed by the Board of Governors as recommended by the Technical <u>Events and Content and Engineering Communities</u> Sector Council. The term of the <u>Vice Chairs and members-at-large shall be up to three years.</u>
- B5.5.1.6 The Technical Committee on Publications and Communications (TCPC) is responsible for publications of the Society, except that the Standards and Certification Sector shall be in charge of codes and standards. The Committee shall consist of a Chair and a membership as determined approved by the Technical Events and Content Events Ev

Board of Governors Meeting Agenda Item Cover Memo

Date Submitted: October 13, 2020

BOG Meeting Date: November 10, 2020

To: Board of Governors

From: George Papadopoulos

Presented by: George Papadopoulos

Agenda Title: Technical Events and Content Sector Restructuring

Agenda Item Executive Summary:

The TEC Council has undertaken, at the request of the Board of Governors, a review of the structure of the Sector. Comments from Division Volunteer Leadership have been received and evaluated and a new structure for the Sector is proposed.

A Motion on the TEC Structure is being presented to the Board for a Vote.

Proposed motion for BOG Action:

Please refer to Presentation Material for the Motion

Attachment(s):

Presentation on Technical Events and Content Recommendations

Technical and Engineering Communities Update on TEC Sector Restructuring

Board Of Governors Briefing November 10, 2020

George Papadopoulos
SVP TEC



What to Expect from Presentation

- Brief Description The TEC Council has undertaken, at the request of the Board of Governors, a restructuring effort that involves integration of Divisions and Research Committees with direct reporting to the Council, along with the creation of new Technology Groups. The new structure is presented.
- Desired Outcome Proposed Motion for BOG Action:
 - Endorse the TEC Structure as shown in the presentation.
- Questions Please hold questions until after the presentation
- Duration 45 Minutes have been allocated for the presentation and discussion

Progress Summary (2020 April Board Motion)

Element	Status
Sunset the TEC Segment Organization Structure and the TEC Council effective at a time recommended by the Senior Vice President, TEC when the new structure is operational.	TEC Council was sunset on June 30, 2020 – New Council operational comprised of SVP, two Vice-Chairs and up to 2 Members-at-Large (MALS TBD).
All current TEC Council Members and Segment Leadership Teams to continue their current roles and remain available for leadership positions as requested by Senior Vice President, TEC and new Council. Additional Appointments required within Technology Groups will be made by the Senior Vice President, TEC, with BOG concurrence	Segment Leadership teams remain operational in their roles till IMECE; transition to Technology Groups planned at IMECE. Concurrence on Technology Group formation and leadership sought from BOG.



Progress Summary (2020 April Board Motion)

Element	Status
The new TEC Council shall consider the creation of new	TEC Council has considered creation of new
Technology Groups such as Renewable Energy, Energy	Technology Groups (listed at later slide).
Generation and Storage, Energy Sources and Processing,	
Gas Turbine, Design and Manufacturing, Transportation	Proposed technology group structure is
Systems, Materials and Fluids, Emerging Technologies	reported to BOG as part of this presentation.
and Cross Sector, and report a final TEC proposed	
technical group structure to the BOG for a meeting in	
September 2020.	
Each Vice Chair will design the process for moving	Vice Chairs are coordinating activities with
within their respective technology groups.	Technology Group Leads.



Progress Summary (2020 April Board Motion)

Element	Status
Divisions will self-select their affiliation with one or more of the Technology Groups. Self-selection schedule will be determined by the Senior Vice President TEC	Initial call for Divisions to engage and affiliate with Technology Groups to occur at IMECE TEC meeting; Leads for the Technology Groups will present on each area and solicit participation from those attending; additional reach out will occur post IMECE.
By-law and policy changes will be prepared by TEC with the assistance of staff, and after review by COR will be presented to the Board for vote at the June meeting	By-law changes have been prepared and submitted to COR. Policy changes are in review, anticipated to be submitted in November.
Performance Metrics for Divisions consistent with the 2020 Technical Community Engagement Project Observations and Recommendations will be submitted to the Board of Governors for approval at its November meeting	In Progress; will need to move date to 90 days post IMECE. NOTE: This is disconnected from the roll out of the technology groups; It will also be a continuous process to support health and growth within our Divisional communities.

TEC Divisions and Research Committees

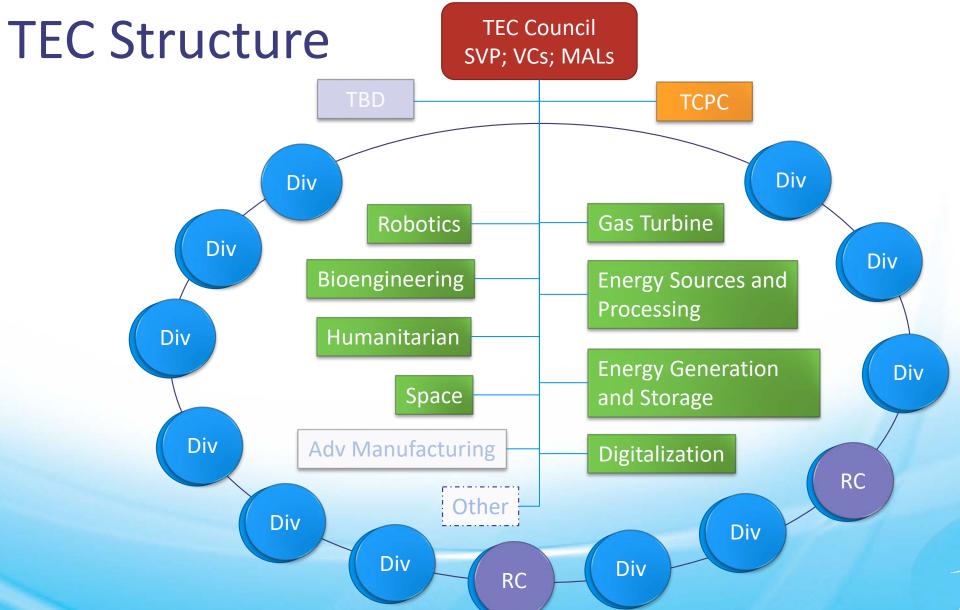
- Aerospace
- Advanced Energy Systems
- Applied Mechanics
- Bioengineering
- Computers & Information In Engineering
- Design Engineering
- Dynamic Systems & Control
- Electronic & Photonic Packaging
- Environmental Systems
- Fluid Power Systems & Technology
- Fluids Engineering
- Heat Transfer
- Information Storage & Processing Systems
- Internal Combustion Engine
- International Gas Turbine Institute
- Management
- Manufacturing Engineering
- Materials
- Materials & Energy Recovery
- Materials Handling Engineering
- Microelectromechanical Systems
- NDE, Diagnosis, and Prognosis

- Noise Control & Acoustics
- Nuclear Engineering
- Ocean, Offshore, and Arctic Engineering
- Petroleum
- Pipeline Systems
- Plant Engineering & Maintenance
- Power
- Pressure Vessels & Piping
- Process Industries
- Rail Transportation
- Research Committee on Energy, Environment, & Waste
- Research Committee on Mechanics of Joined Structures
- Research and Technology Committee on Water & Steam in Thermal Systems
- Safety Engineering & Risk Analysis
- Solar Energy
- Technology & Society
- Tribology



Division Alignment

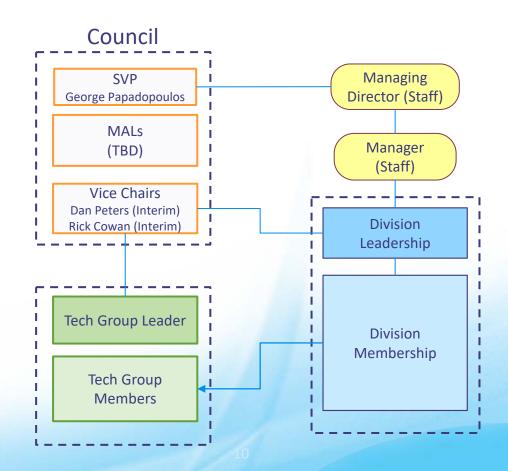
- Vice-Chairs have conducted numerous meetings with Division Leadership, with the help of Staff, re-engaging and establishing direct alignment with TEC Council.
- First set of Assembly of Divisions meetings have been held. Introduction to new TEC organizational structure and emphasis on each Division having a direct reporting line to the Council.
- Volunteers and Staff are working together to review Divisional strategic and succession plans, along with best practices, with Division Leadership to implement Performance Metrics – this will be a continuous process once initial roll-out occurs.



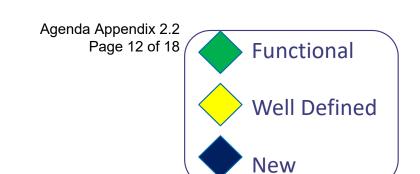


Responsibilities

- SVP in partnership with Managing Director, provide overall leadership and direction to assure TEC is creating value for the organization and the membership while staying true to the ASME mission and executing on the BOG strategy
- Vice Chairs— in partnership with Managers, focus on execution of activities associated with the technology groups, assuring the group is actively engaged with divisions, is leveraging resources to expand and enhance product portfolio and is providing the best value to the membership. Staff and VCs also interact with Divisions to address issues and assure direct communication with the Council.
- At-Large Members provide leadership to address collective issues, identify new trends, provide cross-sector engagement, optimize common activities/investments, etc; May lead Council level committees to address honors & awards, nominations, special tasks.
- Technology Group Leaders— in partnership with Staff, identify technical expertise, promote research collaboration, and foster partnerships among stakeholders to pursue opportunities within a particular technology area of interest.









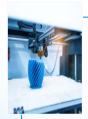
Robotics
TGL: Gloria Wiens



Bioengineering TGL: Sara Wilson



Humanitarian
TGL: Steve Unikewicz



Adv Manufacturing

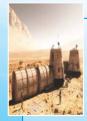


Energy Sources and Processing
TGL: Phil Collins / Vicki Blocker



Energy Generation and Storag

TGL: Frank Michell



Space – Exploration and Habitat

TGL: Mina Pelegri



Gas Turbine

TGL: Mark Zelesky



Digitalization

TGL: Kieran Kavanagh



Timeline

Time Period	Event
IMECE (TEC Meeting)	 Launch Technology Groups Divisions begin to affiliate with Technology Groups Announce new cycle of TEC Fund Proposals in support of Technology Groups
30 Days	 Policy changes submitted New TEC Fund Proposals Received and in Review MALs nominated and sent to BOG for approval
60 Days	 Approve new cycle TEC Fund Proposals By Laws and Policy changes approved by BOG All initial Technology Groups are fully functional
90 Days	 Initiate Succession Planning (SVP, VCs, MALs) Have Draft for Operational Guide Generate Performance Metrics for Divisions for submittal to BOG for approval





Backup



Based on ASME strategy, the Technology Groups of the TEC Sector shall be structured

- To offer cutting-edge insight that supports entrepreneurs, innovators and partners in pursuing new opportunities for growth and commercialization.
- To facilitate the sharing of ideas by engaging ASME members and staff in areas of specialization.
- To identify technical expertise, promote research collaboration, and foster business partnerships.



Each Technology Group shall support its respective area of specialization by:

- Providing on-going forums for program development and exchange, addressing technical expertise related to its domain.
- Encouraging education, research and entrepreneurship.
- Developing and offering flexible and customizable tools needed by students and employers for career and commercial success.
- Participating in a network of like-minded entrepreneurs, universities and businesses to enhance its impact and strengthen global competitiveness.
- Identifying, facilitating, and engaging the global engineering community in developing solutions to real world challenges.

- Participation is free and open to individuals with a willingness and ability to contribute. All ASME technical divisions and affiliates are encouraged to be engaged.
- Each Technology Group will be represented by a Chair, who as an ASME member will develop a team arrangement that addresses the mission of the respective group. A Vice-Chair of the TEC Sector Council will provide oversight to the Chairs.
- Each Technology Group will be responsible for providing an environment of exploration and application of new innovations in its domain. The team will build an innovation program and culture, and guide potentially disruptive projects beyond a 3-5 year time horizon.
- Each Technology Group will work closely with the ASME Professional Staff designated to support innovation and entrepreneurial activity.

SETTING THE STAN

ASME Board of Governors Agenda Item Cover Memo

Date Submitted: October 9, 2020

BOG Meeting Date: November 10, 2020

To: Board of Governors

From: Josh Heitsenrether, Managing Director, Marketing & Digital Strategy Presented by: Josh Heitsenrether and Julia Goodrich, Director, Membership

Development

Agenda Title: New Membership Pilot Update & Summary Results

Agenda Item Executive Summary:

The main pilot phases of the new membership model project have been completed. In this informational session, senior leadership of the membership team will recap the goals and structure of the pilot, present a summary of the key results and findings to date, and provide an overview of the next steps toward a full relaunch of membership in 2021.

Proposed motion for BOG Action: None

Attachments: Presentation

New Membership Pilot & Summary Results to Board of Governors

November 10, 2020



What to Expect from Presentation

- Brief Description An update on the New Membership Model Pilot results and overview of next steps for full relaunch
- Desired Outcome This update is for information only
- Questions Please ask only clarifying questions during the presentation. Please hold other questions for the end of the presentation
- Duration This presentation will be 30 minutes (16 slides), with 20 minutes of presentation and 10 minutes for questions. The presentation includes an Appendix with pilot data.



High Level Recap of Pilot Objectives

- Test a new membership value proposition and model to offset declining enrollment by increasing the perceived value and relevance of ASME membership. Compare pilot model vs. legacy membership (control group) to determine impact on acquisition response and retention rates.
- Evaluate demand for a new premium choice model that offers customization of the member experience through an optional upgrade to access additional new benefits at a higher price point.
- Test new marketing and benefit reinforcement communications and measure impact on member acquisition and member benefit engagement.
- Determine the impact of various price points on willingness to buy.
- Measure appetite for membership with exclusively-digital access to *Mechanical Engineering* magazine (no print magazine).
- Determine viability of new model and ability to scale new benefits to full membership.



Overall Project Timeline

July-December 2018 Research & Discovery

- Consultant Engagement
- Historic Data Analysis & Trending
- Membership Task Force (MTF) chartered
- MTF questionnaire to BOG, BOG Committees, Volunteer Leadership
- Qualitative & Quantitative Member Research
- Association Interviews & Benchmarking

BOG Meeting - Oct 2018

MTF Presentation to BOG with show-of-hands agreement and support of Task Force's work and parallel staff new model initiative

January-April 2019 Recommendation

- Situation Analysis Report from consultant
- MTF strategic areas of focus and recommendations for new membership model initiative
- MTF report to BOG
- MTF concludes work April 2019

April-August 2019 Pilot Design & Modelling

- Additional benefits research
- Detailed model simulation and benefits test
- Pilot structure defined

BOG Meeting – April 2019

MTF report delivered to BOG including recommendation to support framework for market test of new membership model and staff's continuing action plan for execution phase of initiative

Sept 2019-January 2020 Pilot Build

- Technology implementation
- New benefits selection & sourcing
- New marketing design & materials

February – November 2020 Main Pilot Live & Analysis*

- February Phase I
- June Phase II
- Initial data summary report
- Evaluate pilot results and research findings for full rollout plan (data ongoing for Phase I renewals)



Up Next

Nov 2020-March 2021:

- Develop full rollout plan
- Benefits sourcing
- Technical implementation
- Marketing implementation

April-June 2021:

 Full rollout acquisition and renewal marketing begins for membership year beginning October 1, 2021

BOG Meeting – Nov 2019
Update on planned
Membership Model Pilot



Pilot Timeline & Construct

Demographics

Additional Pilot Parameters

Phase I (Late Feb – Apr)

> Pilot: 59K Control: 21K

Phase II

(June – Grace Period)

Today

Pilot: 20K

Control: 3.4K

- Prospects, Lapsed Members
- US Region
- Professionals, ECEs, Students
- Prior Online Transactions
- Renewals (also Phase I pilot member renewals starting Aug)
- US Region
- Professionals, ECEs, Students
- Prior Online Transactions

- Multiple price points tested
- Digital-only magazine version tested in Phase II
- Closed pilot available by invitation only
- Enrollment only available through online landing pages provided in marketing materials
- No mid-year upgrades/downgrades available during pilot
- Test and control groups designated for evaluation purposes

Phase III Relaunch (FY22)

- All Members; Renewals & New Acquisition
- All Regions
- Professionals, ECEs, Students



Pilot Offering

The pilot model consisted of two options – "ASME Membership" and "ASME *Plus*" – focused on the value proposition of customization at *Plus* option.

1 ASME Membership

Current membership offering Price test: \$139 or \$158

2 ASME Plus

ASME Membership

+

Choose 2 out of 5 additional benefits each membership year

Price test: \$169 or \$189



Five ASME *Plus* **Pilot Benefit Options**

- ASME Online Learning & Development Courses Choice of one of ten online, self-paced courses
- Siemens Solid Edge Software & Training
 CAD software with monthly training webinars
- *Mechanical Engineering* Exclusives *Exclusive content beyond the magazine*
- ASME Insider Webinars
 Interact with experts on the latest technical trends, key developments and industry advances
- Career Development Webinars Students/ECE and Professional tracks

Based on top choices from previous research

ASME Plus Welcome Kit

New Marketing Communications

We tested new branding and user experience (UX) design, updated marketing materials, and new customer journeys to improve membership engagement with benefits.

- Digital Onboarding: A new marketing automation platform, Marketo, used to send a series of onboarding emails to pilot members every few days over the course of their initial two months
- Benefit Reinforcement: Automated ASME Plus marketing email journeys provided premium benefit welcome emails and reminders of upcoming events or follow ups
- New ASME Plus welcome kits, direct mail, web landing pages, and monthly emails were also developed



Choice Membership Model

Hypotheses

Will the desire for plan customization (from previous research) drive members to pay a premium to upgrade to the ASME *Plus* plan and gain a choice of new premium benefits options?

Will Plus participation levels be high enough to support full scale rollout?

Do those who experience more customized membership plans have higher customer satisfaction and retention?

Result Highlights

- 28% of Pilot participants in Phase I (prospects & lapsed) upgraded to Plus, but only 5% of Phase II (legacy renewals)
- Mid-to-late career Professional members comprise ~80% of *Plus* upgrades; the balance were Students and ECEs
- Test of higher and lower *Plus* upgrade price points did not produce significantly different results
- Interest in customization of benefits each year scored very high among members choosing *Plus* (72% indicated they "like it a lot"), but they were noncommittal when asked whether they would pay additional fees for future customized benefits
- Directional research (small sample size) showed that members upgrading to *Plus* thought it was excellent or very good value for money and **reported a high NPS of +35** (vs. +26 for non-Plus members and +14 in previous segmentation research)

PILOT DATA

> SURVEY RESULTS

Choice Membership Model cont'd

Key Takeaways & Learnings

- Members had low willingness to upgrade to *Plus* and pay for additional benefits, contrary to previous intent research
 - It is unclear how much of an impact the pandemic and economic uncertainty may have played
 both Pilot phases overlapped pandemic
- ➤ It will be difficult to scale fully customized benefits to appeal to all segments and cohorts since interests and needs vary greatly
 - Focus will be on 1-2 core differentiators with broader appeal to each segment



New Member Benefits

Hypotheses

Which new member benefits options are most often selected among those who upgrade?

For renewing legacy members, do the additional benefits identified in previous research drive renewal decisions (and if not, what does)?

Does investing in premium benefits increase engagement and use of benefits?

Result Highlights

- The L&D course upgrade had the highest selection rate (37%), followed by the Siemens software & training (26%). *Mechanical Engineering* Exclusives came in the lowest at 9%
- All the Plus benefits rated high for satisfaction among members who selected those options
- Although members with *Plus* paid a 20% premium upcharge on average for ASME *Plus*, most (60-75%) did not redeem their benefits by registering for their course or attending the webinars
- However, the new benefits were not the highest reason for renewal (among Phase II). When asked specifically to choose one most important reason for renewal "belonging to a professional association" and "pride in being a long-standing member" ranked the highest which was similar for non-Plus members

PILOT DATA

SURVEY RESULTS

New Member Benefits cont'd

Key Takeaways & Learnings

- Although, as shown, there were clear standouts among the five *Plus* options, the research data (small base) confirmed our assumptions that different segments and age cohorts want different benefits
- > Additional new benefits must be explored for full rollout
 - However, many of those desired as part of membership price are existing products and services within ASME that would risk cannibalization of existing lines of business.
 - Alternative bundling options will be considered
- ➤ New benefits won't drive renewals alone as the main reason for renewing membership remains the sense of community and pride of being an ME; both will be critical parts of the full rollout value proposition



New Marketing Communications

Hypothesis

Would providing a membership benefit onboarding process and reinforcement marketing campaign drive higher retention rates and membership engagement with benefits?

Result Highlights

- PILOT DATA
- Pilot benefit reinforcement email open rates were higher than that of membership benchmark (37% vs 24% respectively)
- Renewal email open rates also performed better for the pilot group than those of the control group (41% vs 36% respectively)
- Although the *Plus* sample size was small, 73% of members with *Plus* said the marketing materials were "very informative" versus 62% of non-pilot members across all age groups
- Survey results did highlight some difficulty in signing up for the pilot due to it being "closed" and only
 available through targeted marketing entry points vs. the public website which was an accepted risk of
 conducting the pilot this way

New Marketing Communications cont'd

Key Takeaways & Learnings

- ➤ New marketing approach in Pilot drove more engagement with prospects and existing/renewing members than legacy marketing
- ➤ Use of new automation platform to sequence onboarding emails based on sign-up date provided a level of personalization and communication that measurably improved customer experience



Preference for Digital-only ME Magazine

Hypotheses

Is membership with digital-only access to *Mechanical Engineering* magazine (via mobile app and desktop reader) a viable option?

Are younger segments (under age 35) more likely to choose the digital-only format?

Result Highlights

- At the **same price point** as the current membership dues, **one-third** of members who were offered the test were willing to transition to the digital-only magazine (across all segments)
- However, when the price point was lowered, almost half the overall members offered the test were willing to transition to the digital magazine
- At the lower price point, 40% of ECEs and only 27% of students chose the digital-only magazine option
- Age-wise, members choosing the digital-only magazine option were in their late 40s on average



Preference for Digital-only ME Magazine Access

cont'd

Key Takeaways & Learnings

- ➤ ME Magazine continues to be ranked as one of the top 3 reasons for renewing membership, yet the response rate for digital-only was higher than expected given current member usage of digital magazine
- At the current dues price, the print magazine option was preferred over the digital-only magazine by all segments, but is equally preferred at the lower price by mid-to-late career professional members
- There may be some risk to membership dues with a transition to a digital-only magazine, especially among the younger segments



Next Steps Toward Full Relaunch

- Finalize model recommendation and level of customization of benefits
- Finalize which new benefits to roll out to entire membership base (given different segment needs) and source new benefits options, with priority on ECEs, based on pilot performance and feedback
- Further enhance value proposition to convey sense of community based on strong desire to "belong to an association"
- Leverage learnings from pilot marketing communications and continue to drive enhancements and optimizations



Appendix



Summary of Key Pilot Results

Phase I – Prospects, Lapsed Members								
Members % to Total								
ASME Membership	139	72%						
ASME Plus	28%							
TOTAL								

ASME Membership: 77% winbacks, 23% prospects

ASME *Plus*: 70% winbacks, 30% prospects

Response Rate: <1%

Phase II – Renewals								
Members % to Total								
ASME Membership	6,210	95%						
ASME Plus	327	5%						
TOTAL	6,537							

Response Rate: 66%

Segments – ASME <i>Plus</i>								
Members % to Total								
Professionals	255	78%						
ECEs	48	15%						
Students	24	7%						

Plus Benefit Selection Rate						
	% to Total					
L&D Course	37%					
Siemens	27%					
Career Dev Webinars	14%					
ASME Insider Webinars	13%					
ME Exclusives	9%					

Summary of Key Pilot Results

No Print Magazine – Regular Price (Prof \$158)								
Members % to Total								
Print	1,186	68%						
Digital	545	32%						

Segments								
Digital Print Digital % to Total								
Professionals	433	964	31%					
ECEs	66	128	34%					
Students	46	94	33%					

No Print Magazine – Lower Price (Prof \$139)							
Members % to Total							
Print	976	53%					
Digital	859	47%					

Segments							
Digital Print Digital % to Total							
Professionals	741	754	50%				
ECEs	78	115	40%				
Students	40	107	27%				

L&D Course Options with Selection Rate

ASME <i>Plus</i> L&D Courses	Phase I Selection Rate	Phase II Selection Rate
Practical Piping Design: Loads, Design Criteria, and Hoop Stress	44%	0%
Ethics for Engineers: Doing the Right Thing When No One is Looking	25%	80%
Technical Writing for Engineers: Giving Readers What They Need	13%	20%
Introduction to ASME Standards & Certification	6%	0%
Additive Manufacturing Preview Course	6%	0%
Fundamentals of Industrial Automation	6%	0%
Bolting Specialist Qualification Program - Course #1	0%	0%
Cell Manufacturing Preview Course	0%	0%
Communicating to a Non-Technical Audience	0%	0%
Creating Effective Technical Presentations	0%	0%

NOTE: 11 registered courses for Phase I and 5 registered courses for Phase II (selection for Phase II courses began on Oct 1st)



Board of Governors Meeting Agenda Item Cover Memo

Date	Date Submitted: October 14, 2020				
BOG Meeting Date:		ate:	November 10, 2020		
To:	Board of 0	Govern	ors		
From	From: The Nominating Committee				
Presented by: Tom I		Tom k	Kurfess		
Agenda Title: New 0		New (Candidate Application Process and Deadlines for June 2021		

Agenda Item Executive Summary:

Provide an overview of the revised process for Candidate Applications and announce the new deadlines. Also, reinforce the desire for the Board members to work with and support the SVP's in identifying qualified candidates.

Proposed motion for BOG Action:

Attachment(s): PowerPoint presentation

Candidate Application Process

- New streamlined process has eliminated:
 - Letter of Intent
 - Support Speakers
- ➤ Letters of Support- will be one page in length
 - Three letters of support will be required from ASME members
 - One letter from the applicant's employer
- Online Applications Opens December 1, 2020
- ➤ Application due in full February 15, 2021
- Virtual Interviews
 - Round one April/May, TBD
 (includes possible elimination of a candidate)
 - Round two June, TBD
- Candidates will apply for the position of President or Member-at-Large



Information/Questions

RuthAnn Bigley bigleyr@asme.org 212.591.7650



ASME Board of Governors Agenda Item Cover Memo

Date Submitted: October 26, 2020

BOG Meeting Date: November 10, 2020

To: Board of Governors From: Various Units/Sectors

Agenda Title: Unit/Committee Reports to the Board

Agenda Item Executive Summary:

Attached are the following reports to the Board, highlighting the top three accomplishments, challenges, and other information:

- Committee of Past President's (CPP)
- Committee on Honors (COH)
- Technical Events & Content Sector
- Student and Early Career Development (SECD)
- Diversity and Inclusion Strategy Committee (DISC)
- VOLT Academy
- Industry Advisory Board (IAB)
- Council on Standards and Certification (S&C)
- Public Affairs and Outreach Sector (PA&O)
- Member Development and Engagement Sector (MDE)

Proposed motion for BOG Action: For information only.

Attachments: Reports attached.

Committee of Past Presidents (CPP)
June 2020 – November 2020

Please provide a report to the Board of Governors on the activities of your unit. This report should be as succinct as possible and should cover the fiduciary responsibility of your unit. This report should not exceed one page.

Top Key Accomplishments (1-3):

- 1. All appointments within ASME that require a representative from the CPP have been filled. See chart below.
- 2. The Fellows Review Committee has revised its procedure for the Fellows Application that are considered unqualified. For any application that is marked as unqualified, the Fellows Review Committee will review the application and its reason for rejection. A 2/3 vote of the Fellows Review Committee is required to approve these applications to ensure the candidate meets the requirements for this member grade.
- 3. There has been a slight increase of women supporting candidates and becoming nominees for the Fellows process

Challenges:

None:

Other information:

(This can include new ideas/opportunities, next step actions and major meetings not covered in the top key accomplishments.)

The CPP will focus on identifying nominees for our ASME awards and will sunset outreach for nominees for Outside Awards.

			Nominating	<u>Proposed</u>				
			<u>Committee</u>	<u>Outside</u>		Ethics Chair - 3 year		
	CPP Officers		<u>Advisors</u>	Awards team		<u>term</u>		Fellows Review
July 2020-2021	Bob Sims	Chair	Keith Roe	Charla Wise	Chair	Sue Skemp (1) (3yr)	Chair	Marc Goldsmith Chair
	Keith Roe	Vice Chair	Charla Wise	Said Jahanmir	Vice Chair	Charla Wise	Vice Chair	Madiha Kotb
	Charla Wise	Secretary	Said Jahanmir					Bob Sims
								Victoria Rockwell Advisor
								Sam Zamrik

Committee on Honors June 2020 – November 2020

Please provide a report to the Board of Governors on the activities of your unit. This report should be as succinct as possible and should cover the fiduciary responsibility of your unit. This report should not exceed one page.

Top Key Accomplishments (1-3):

1. <u>Program Effectiveness</u>.

During the year, the General Awards Committee and the Committee on Honors (COH) reviewed and acted favorably upon nominations for seventy-two of the Society's seventy-nine awards.

COH considered five nominations for Honorary Membership. Three nominees for Honorary Membership were recommended to the Board of Governors for approval. The Committee also considered four nominations for the 2020 ASME Medal and recommended one nominee for approval by the Board of Governors.

COH continues to uphold the integrity of the Honors Program by carefully evaluating all awardees to ensure they meet the requirements of their award, and that the committee remains true to the purpose and intent of each and every award.

New Society Award.

COH approved the elevation of the Thomas K. Caughey Dynamics Medal Award to a Society Level Award.

<u>Awards Presentation</u>. The Committee scheduled presentations at functions specific to the administrative bodies whenever possible.

2. <u>Membership Promotion</u>.

To attract and retain ASME membership, COH continues to offer award recipients who are non-members a free year of membership. Ten honorees were invited to join ASME, four have joined so far.

3. Diversity.

COH demonstrated its agility in support of ASME's goal of leadership development and diversity by restoring the Kate Gleason and the Johnson & Johnson Awards, with a generous financial contribution from the ASME Foundation.

Challenges:

None

Other information:

The Committee is committed to ASME's goal of leadership development and diversity by working with the Special Awards Committee to seek and nominate women and underrepresented members willing to serve on award committees, and to actively seek nominations of underrepresented candidates for consideration for the various society awards.

TEC Sector November 2019 – June 2020

Please provide a report to the Board of Governors on the activities of your unit. This report should be as succinct as possible and should cover the fiduciary responsibility of your unit. This report should not exceed one page.

Top Key Accomplishments (1-3):

- 1. Virtual Conferences: Over the past 6 months, TEC Divisions successfully executed 17 technical conferences. More than 6,500 people registered for these events, and the overall revenue budget targets of the Sector were met.
- 2. TEC Fund Projects: There are several divisions that have executed projects using funds awarded by the TEC fund. Highlights include Student Hackathon (Computers & Information in Engineering Division) and a Career workshop by the Management Division.
- 3. All other events and meetings were transitioned to virtual while still producing quality content and keeping our volunteers engaged.
- 4. The Petroleum Division funded \$100,000 towards the creation of the Guideline on Big Data/Digital Transformation Workflows and Applications for the Oil and Gas Industry. It will be published by December 2020 and will have taken less than a year to produce.

Challenges:

- 1. Managing the transition of volunteers within the new TEC structure.
- 2. For 2021 virtual conferences the challenge will be to improve conference attendee engagement and improve the quality of the question and answer sessions during the live virtual conference programs. Additionally, improving integrations of current ASME systems with the virtual conference platforms for a more seamless experience for the attendee.
- 3. Meeting the expectations and timelines of the 2.0 version of the webtool.

Other information:

(This can include new ideas/opportunities, next step actions and major meetings not covered in the top key accomplishments.)

- Succession planning for Divisions provide baseline guidelines for all Divisions with an emphasis on member/position terms and diversity of members within all committees.
- Divisions will begin working on updating current projects and creating new projects under the TEC Development fund, to adapt to virtual for calendar year 2021.
- Manufacturing Engineering Division (MED) and the Board on Standardization and Testing (BST) have put together a cross-functional team to develop a dashboard and web portal on Additive Manufacturing (AM).

REPORT TO THE BOARD OF GOVERNORS

Student & Early Career Development Sector

JUNE 2020 - NOVEMBER 2020

Key accomplishments:

1. Increasing focus on career development

SECD increased its focus on career development. E-Fest Careers, our most significant effort in this space, is a new virtual program designed to help student and early career engineers identify the careers that interest them most, learn how to find a job in a COVID world, share experiences of engineers in hot industries, and develop skills needed for engineering careers of the future. A half-day, multi-track, interactive summit held Saturday, 7 November 2020, included 16 live sessions, 6+ career path ask-me-anything speakers, and 8+ on-demand workshops — drawing 50+ speakers & volunteers from across the Society and creating hours of content that SECD will repurpose for social media and its online content library. As of the submission of this report, the event has generated 1000+ registrations. Moreover, the event generated discussions with four corporate sponsors who are interested in contributing ~\$100,000 towards the E-Fest program.

2. Accelerating digital transformation

In concert with the announcement of ASME Anywhere, SECD moved all Academic Year (AY) 2020-2021 programs — E-Fests, EFx's, competitions, town halls and lectures — to completely virtual. Virtual delivery enables SECD to reach a more global audience by reducing barriers to participation. To publicize its programs for AY 2020-2021, SECD held a virtual "Student & Early Career Town Hall" on 17 September 2020. The town hall garnered 436 unique registrations and generated 239 views on YouTube to date. SECD partnered with ASME Marketing to generate unique promo codes for all SECD virtual events, tied to Marketing's membership pilot. The first test of using event-specific promo codes — at the September town hall — yielded 17 new members.

3. Decreasing operating costs

Delivering all events virtually greatly reduces the cost of providing SECD programs. New costs for virtual event platforms and tools are only a fraction of the food, travel and venue costs associated with in-person events. For example, the September town hall leveraged ASME's existing Zoom infrastructure — reaching 500+ persons at \$0 marginal cost. E-Fest Careers' total non-labor cost will be less than \$20,000 to reach 2,000+ students. Moving all E-Fest events online will save at least \$300,000 in FY21.

Challenges:

- ∉ Attendees willingly paid substantial registration fees (\$100/person for US events) for SECD's in-person events, like E-Fest. Student & early career engineers' willingness to pay for virtual programs is closer to \$0, resulting in a loss of revenue of roughly \$150,000 for FY21.
- ∉ Technical limitations in ASME's existing virtual platforms prohibit implementation of freemium models where we could monetize premium content and experiences. This limitation will be resolved by ASME's implementation of an Identity Access Management (IAM) solution.
- While virtual events substantially reduce operating costs, the effort to develop highly engaging content for virtual delivery consumes significantly more resource time from staff and volunteers. Moreover, volunteers report finding the effort far less rewarding than developing content for in-person delivery and are experiencing Zoom fatigue with more meetings and iterations. We are exploring new ways to ensure volunteers continue to find the volunteer experience meaningful and rewarding.
- € Student Competition Committees have had to take into consideration what the students, universities, state/country and ASME will allow during the pandemic. Competitions have been refactored for fully virtual delivery. Though some volunteers had resigned overall, the Committee Members support the safety protocol and have stepped up and adapted their design and rules for digital testing.
- The Virtual Events Platform market is rapidly evolving. We anticipate a learning curve as SECD experiments with different platforms to identify the ideal ratio of cost to experience for our virtual events.

Other information:

Over the past year, SECD has seen increased interest in its programs from high school students. In a joint pilot with Public Affairs & Outreach, 100 juniors and seniors from Brooklyn Tech's mechatronics program received VIP treatment at E-Fest Careers including a live panel on robotics, followed by several sessions created and delivered by PAO's K-12 Education Committee.

Please join us on 4 February 2021 for our spring town hall and on 24 April 2021 for E-Fest Digital.

Diversity and Inclusion Strategy Committee (DISC)
June 2020 – November 2020

Please provide a report to the Board of Governors on the activities of your unit. This report should be as succinct as possible and should cover the fiduciary responsibility of your unit. This report should not exceed one page.

Top Key Accomplishments (1-3):

- 1. DISC is working on a D&I volunteer toolkit, a bias-free language guide, and the creation of a D&I repository. The toolkit will consist of information on ASME's D&I activities, accomplishments, and key relationships with other organizations, with tools to help spread the message. The D&I directory will be a place to house information on all ASME diversity-related activities and events. These resources should be available by February 1, 2021.
- 2. The first virtual Women In Engineering reception will be held on Tuesday, November 17, 2020, during IMECE. A distinguished panel of women engineers will discuss "Online/Virtual Networking." Time will be set aside for optional networking breakout sessions to put those tips to practice.
- 3. All activities that fall under D&I scope are being collected for the SROI dashboards that is being pulled together by the Programs and Philanthropy group.

Challenges:

Not all ASME constituents disclose their race/ethnicity or gender, which means we do not have a clear picture of ASME's demographics. We are reviewing how to best capture the data.

Other information:

DISC filled two open member-at-large positions. Amy Betz and Ruander Cardenas joined the committee on July 1. Marianne Chan is continuing to serve as the DISC liaison to the LGBTQ Pride group.

DISC appointed the members of the Johnson & Johnson Medal Committee and the award has been funded.

VOLT Academy Executive Committee
June 2020 – November 2020

Please provide a report to the Board of Governors on the activities of your unit. This report should be as succinct as possible and should cover the fiduciary responsibility of your unit. This report should not exceed one page.

Top Key Accomplishments (1-3):

- 1. The New Chair and Volunteer Leader Orientation and Training was delivered in August and September for 55 volunteer leaders from all five sectors. This was the first time this training was delivered as an online event. The reception was positive, and the event reached a larger audience than when it was held as a face-to-face event.
- 2. The VOLT Academy Executive Committee held its annual planning meeting in August. The committee affirmed its structure moving forward and identified project leads for all VOLT programs and activities.
- 3. VOLT delivered its first online Leadership Workshop in June and July. The topic was "Why You Need Resilience and How to Build It." More than 60 volunteers and staff participated in the two sessions. The evaluations were very favorable. This will serve as a model for future VOLT online workshops.

Challenges:

VOLT has had to evaluate the move of all program offerings to a virtual environment. This is easier for some programs than others. The committee has created a team to address these challenges.

Other information:

(This can include new ideas/opportunities, next step actions and major meetings not covered in the top key accomplishments.)

In October, the VOLT Academy Executive Committee selected the VOLT Chair for 2021-2024, as well as the Vice Chair, ECLIPSE for 2021-2024. The committee also drafted its Operation Guide reflecting its new status as a committee reporting to the Board of Governors.

The application period is now open, and marketing is underway for the 2021-2022 ECLIPSE program. The application deadline is January 6, 2020.

Industry Advisory Board June 2020 – November 2020

Please provide a report to the Board of Governors on the activities of your unit. This report should be as succinct as possible and should cover the fiduciary responsibility of your unit. This report should not exceed one page.

Top Key Accomplishments (1-3):

- 1. IAB continued its exploration of the topic of digital transformation and how it is affecting the engineering industry in its virtual meeting on September 2, 2020. The meeting highlighted a specific example by Siemens of a digital twin of an opensource ventilator and its design and uses in the biomedical industry. The ASME Foundation joined the IAB at this meeting to discuss the Campaign for Next Generation Engineers.
- 2. To improve member engagement during virtual meeting, the IAB Executive Committee held an optional brainstorming session on October 16, 2020. The Executive Committee is looking into holding some optional virtual tours in the coming months.

Challenges:

COVID is challenging some of the IAB companies, which may affect individual and overall company engagement in ASME until this COVID period concludes.

Other information:

- 1. The IAB will hold its next virtual meeting on December 1. The topic is related to the use of data analytics in more mature engineering issues.
- 2. Jennifer Herron, Founder and CEO, of Action Engineering, recently joined the IAB as a new member.

Council on Standards and Certification June 2020 – November 2020

Please provide a report to the Board of Governors on the activities of your unit. This report should be as succinct as possible and should cover the fiduciary responsibility of your unit. This report should not exceed one page.

Top Key Accomplishments (1-3):

- 1. **Big Data.** The *Guideline on Big Data/Digital Transformation Workflows and Applications for the Oil and Gas Industry* is being developed to explain the current use and application of data analytics/science in the oil and gas industry. It will provide guidance on the steps to utilize data analytics and machine learning/artificial intelligence to address a given business need. The guideline is being produced with financial and subject matter expert support from the Petroleum Division and ASME Standards Technology-LLC to significantly reduce the time to market and will be published by December 2020, less than a year since the project began.
- 2. Research. The Standards Technology LLC manages all technical research projects to advance the technical rigor of ASME Standards. Two recent strategic initiatives have resulted in a US-DOE grant to manage a multi-year research project to develop a Standardized Test Method and Calculation Protocol for Determining and Reporting Annual Heat Rate for Coal-Fueled Electricity Generating Units, and a project supported by NASA with work to be done by NIST to examine the Toughness of Austenitic Stainless Steels at Liquid Hydrogen and Helium Temperatures. Those two initiatives will result in close to \$500,000 in research for a cost of only \$80,000 to ASME.
- 3. **Certification**. To meet the continuing challenges of COVID-19, Conformity Assessment (CA) implemented a robust virtual auditing program to continue the issuance, maintenance, and renewal of ASME's Certification programs in the absence of physical onsite activities. ASME has conducted 791 auditing activities from July to October, in which 171 were virtual, contributing 22% of scheduled activities. Also, "Remote Inspections performed by the Authorized Inspector" initiated in June has been utilized 65 times by ASME AIAs. Finally, the 2nd phase of CA's industry quality improvement initiative (QPS-1 document) started through two virtual global workshops.

Challenges:

Procedure Changes. Work is underway to obtain approval from the Council to implement 107
recommendations to improve process and efficiency of standards development. This includes developing one
common set of Standards Committee Operating Procedures that all 70+ standards committees will be
required to follow, without deviation. Consistency within the approval processes and operating procedures
will increase volunteer and staff's operational efficiency.

Other information:

- 1. **Standards Development Meetings.** The second virtual Boiler Code Week was conducted August 16th–21st. 750 individuals were registered for approximately 190 meetings. This represents an increase of roughly 45 meetings from May 2020 Code Week. At the peak of the event on Monday, 62 meetings were conducted and supported by staff on that day alone. The post-event satisfaction survey indicated a 93% overall satisfaction rate and 97% indicated they would attend future virtual BCWs.
- 2. **Collaboration**. Standards & Codes, in collaboration with other Business Units, is organizing a Robotics Documentary Series to provide engaging technical content to support ASME's outreach to practicing engineers, decision-making managers, public policy representatives, and early-career and students with an initial focus on unmanned vehicles (robotics) for inspection and maintenance. This series aims to position ASME as the robotics for inspection and maintenance thought leader.
- 3. **Women in Standards & Certification (WiSC)**. On October 6, 2020 WiSC held a webinar entitled "ASME Adapting to a COVID World." Over 175 attendees participated in this webinar. The speakers and attendees engaged on the topic of adapting while in a global pandemic and the effects it has had on ASME's ecosystems.

Public Affairs & Outreach Sector June-November 2020

Top Key Accomplishments (1-3):

- 1. **Broadening ASME's Influence Virtually:** With the suspension of in-person events, the ASME Global Public Affairs (GPA) team has tailored virtual events to key audiences—recording town halls with government officials, thus far including Members of Congress and the Director of NIST; congressional briefings with technical/policy panel discussions; and community events, including highlighting the ASME Federal Fellows program. Whereas pre-COVID Government Relations events were typically reserved for public policy-focused audiences in Washington, the virtual platform has extended interactive participation in the U.S. policymaking process to include a broader cross-section of ASME's membership and stakeholders. Eight of these virtual GR events, thus far, have received over 2,300 views on Zoom and YouTube.
- 2. <u>Transforming Technical Education:</u> The Engineering Education (EE) team is working on a multipronged initiative to transform technical education, with the aim of strengthening the faculty community, curriculum, and alignment to better meet industry needs—and transitioning two-year and non-traditional pathways into skilled technical roles. Through a strategic planning initiative, faculty town halls, and a new peer-to-peer monthly webinar series, EE is working to improve channels of communication and cooperation while building an engagement framework that can evolve rapidly to meet this moment of transformative change in higher education.
- 3. Increasing Scale while Reducing Costs of ASME K-12 STEM Programs: ASME has entered a national partnership with Discovery Education, the global leader in standards-based digital curriculum resources for K-12 classrooms worldwide. The ASME-Discovery Education partnership will scale ASME's reach from 100,000 K-12 STEM students/year to 500,000 students/year, while reducing \$250,000 in K-12 STEM implementation costs in FY2021. This initiative will further ASME's goal of providing equitable access to engaging and compelling "E in STEM" content to a diverse population of students, educators, and K-12 community stakeholders. ASME also secured a \$185,000 grant from the United Engineering Foundation for CY2021 to chart a collaborative path forward in K-8 STEM education, in collaboration with ASME's sister engineering societies.

Challenges:

As ASME faces external revenue limitations and internal fiscal constraints, PAO's programmatic expenses (at a unit and sector level) have been significantly reduced. The ASME Programs and GPA teams have worked to maintain and bolster value-added content for ASME's membership and external stakeholders, while reimagining ways to innovate and pivot virtually. Engaging with and captivating stakeholders, nonetheless, remains challenging given the all-encompassing uncertainty of the COVID-19 pandemic and U.S. political unknowns. ASME's GR relationships, for instance, are heavily dependent on the November 2020 elections—with many congressional and executive offices in a wait-and-see mode until 2021.

Other information:

The ASME Foundation website now prominently features ASME's first release of the SROI (social return on investment) public dashboards. Social impact is illustrated in a "By the Numbers" section (https://www.asmefoundation.org/our-impact/data/) which highlights metrics of flagship programming under PAO: the Innovation Showcase (ISHOW) and Engineering for Change (E4C) Fellowship under Engineering for Global Development, ASME Inspire under K-12 STEM Education, and the ASME-ABET partnership under Engineering Education. Finally, ASME's 2020-2021 Federal Fellows (https://www.asme.org/government-relations/federal-fellows-program/federal-fellows) continue to provide engineering insight to U.S. policymaking in response to and despite the COVID-19 pandemic.

Member Development and Engagement Sector November 2019 – June 2020

Please provide a report to the Board of Governors on the activities of your unit. This report should be as succinct as possible and should cover the fiduciary responsibility of your unit. This report should not exceed one page.

Top Key Accomplishments (1-3):

- 1. Member engagement: 2 new international sections (Ecuador and UAE) launched reaching an additional 700 members locally, 16 sections reactivating to expand local reach to 7,300 members and 4 international inactive sections self- identified to reactivate their local presence to include over 650 members.
- Sector continues to build infrastructure for local professional sections success, to include a
 new professional section handbook, monthly regional meetings for section leaders, all new
 forms for annual leadership transition to allow for data gathering and better understanding
 of local programming, launching SharePoint site for MDE and Regional leads use and
 successful onboarding process for over 550 volunteer leaders.
- 3. Sector established leadership teams for student section support, launched townhalls for student sections, partnered with SECD on several student related programs, recruited student section advisors for key committees, supported SLTC for upcoming leadership training, onboarded over 200 student sections and continued one on one outreach with local student section leaders.

Challenges:

- 1. Identifying content and engagement opportunities for virtual local meetings to maintain interest and value of the local section experience.
- 2. The need for an online payment system in this new virtual landscape to allow sections to collect funds for educational and philanthropic endeavors.
- 3. Engaging with students in the current unstable environment in local universities.

Other information:

(This can include new ideas/opportunities, next step actions and major meetings not covered in the top key accomplishments.)

- 1. Opportunity to partner with SROI project to begin to identify section benefits to their local community and the achievement of the ASME mission.
- 2. Continued dialogue with IT team on programs and objectives of future platforms available to local volunteers to ensure integration with ASME systems.
- 3. Challenges of the new virtual environment and engagement of both professionals and students in ASME endeavors.